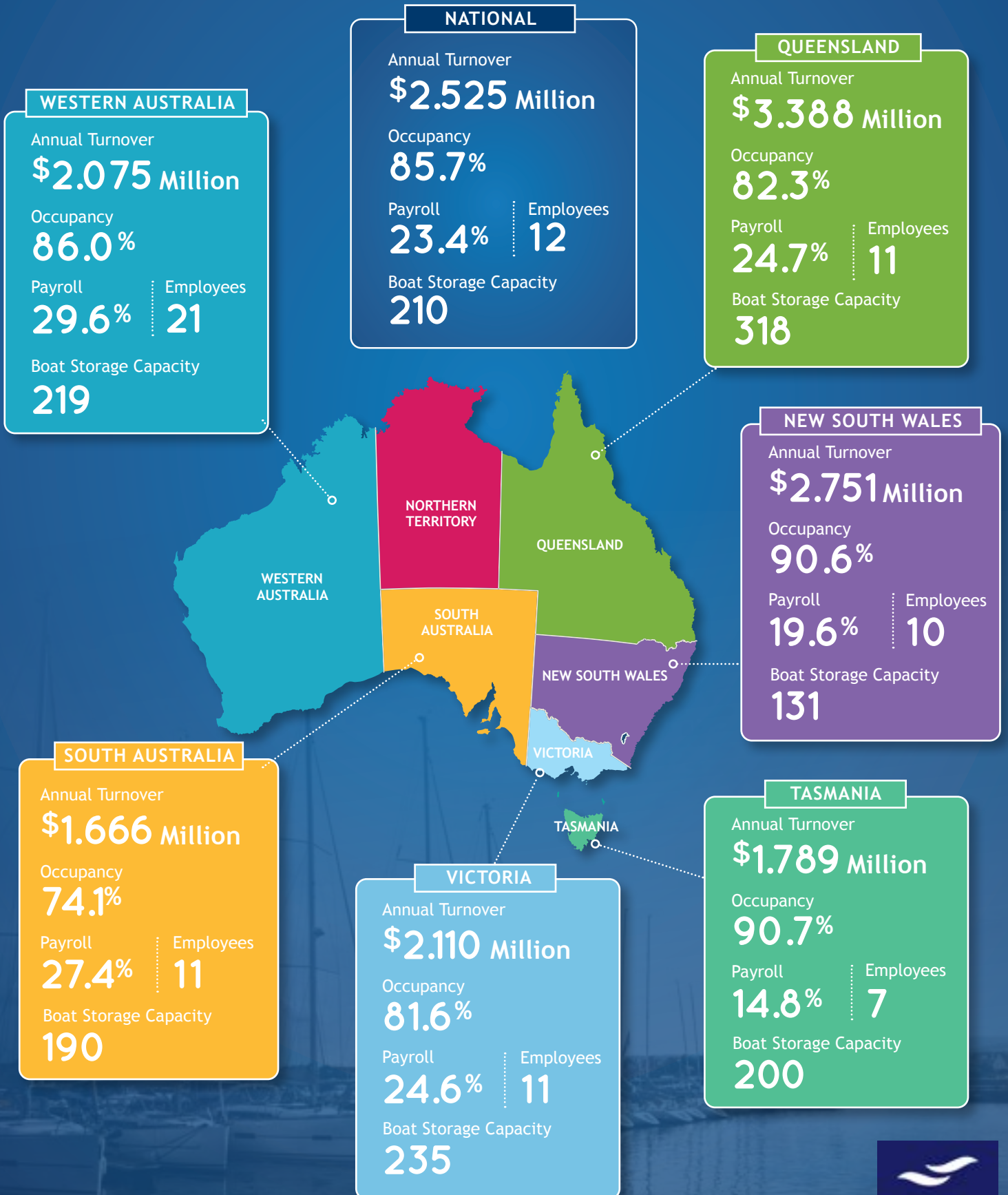


# Performance by Marina Type

## Performance by State & Category



# The Australian States Marina Industry Cont.

## Club v Commercial

	CLUB	COMMERCIAL
STORAGE SPACES	292	180
OCCUPANCY	91.5%	83.4%
TURNOVER	\$3.117M	\$2.319M
EMPLOYEES	28	7
PAYROLL RATIO	25.1%	22.9%

## Marina Size

	0-100	101-250	251+
OCCUPANCY	87.2%	85.8%	83.9%
TURNOVER	\$1.22M	\$2.084M	\$3.827M
EMPLOYEES	5	11	21
PAYROLL RATIO	25.8%	21.8%	22.3%

## Social Benefits

