

**EXPRESSION OF INTEREST****Shipwright Business**

Royal Queensland Yacht Squadron — Boatyard, Marina &amp; Sailing Fleet

<b>Organisation</b>	Royal Queensland Yacht Squadron (RQYS)
<b>Location</b>	Manly, Moreton Bay, Queensland
<b>Engagement Type</b>	Shipwright Business (ABN required)
<b>Vessel Types</b>	Power boats, fibreglass, timber, sailing & dinghy fleet
<b>Workshop / Shed Size</b>	130 sq metre
<b>EOI Submissions To</b>	Glen Scott, Marina Manager — <a href="mailto:marinamanager@rqys.com.au">marinamanager@rqys.com.au</a>
<b>Closing Date</b>	31 July 2026

**About the Royal Queensland Yacht Squadron**

The Royal Queensland Yacht Squadron (RQYS) is one of Queensland's most prestigious and historic marine Squadrons, proudly celebrating 140 years of sailing and on-water activities on Moreton Bay. Located at Manly, the Squadron operates a full-service marina, an active boatyard and hardstand, a large trailer boat and dinghy fleet, and a broad program of racing and cruising events for its membership.

RQYS is committed to providing its members with the highest quality of vessel maintenance, repair services, and on-water support.

**The Opportunity**

RQYS is inviting Expressions of Interest from established shipwright businesses to operate from the RQYS trade sheds and provide marine trade services to the broader local boating community. The primary focus of the business is servicing vessels belonging to RQYS members, marina berth holders, and the wider Moreton Bay boating public — the RQYS fleet forms part of this workload, not the entirety of it. The successful business will have the opportunity to build and maintain its own client base while operating from a well-equipped, high-profile waterfront facility.

Vessels presenting for work will span a broad range of types and hull materials drawn from the local marina, hardstand, and surrounding Moreton Bay area. The business will be expected to work confidently across:

- Power boats — including trailer boats, runabouts, and cruising motor vessels of varying size and configuration
- Fibreglass vessels — the predominant hull material across the fleet, requiring experience in lamination, osmosis treatment, gelcoat repair, fairing, and finishing
- Timber vessels — including classic and heritage craft requiring joinery, caulking, planking repairs, and traditional boatbuilding techniques
- Sailing vessels — keelboats, dinghies, and racing yachts across both fibreglass and composite construction

This is an excellent opportunity for an established shipwright business to build a thriving local clientele while operating from a premium waterfront facility in Manly. The RQYS boatyard provides a professional, well-equipped base with access to significant lifting capacity and a strong reputation within the Moreton Bay boating community.

## Available Facilities & Equipment

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The following workshop space and lifting equipment is available on-site as part of the lease agreement for the successful business:

### Workshop / Shed

- Dedicated workshop/shed space of 130 sq metres located within the RQYS boatyard, inclusive of air-conditioned office, mezzanine storage area, and external business signage
- The shed is located within a working boatyard precinct alongside three other established vessel maintenance businesses operating from adjoining sheds, providing a collaborative and active marine trades environment

### Lifting Equipment

- 35T Travel Lift — capacity for vessels up to 65ft in length and 5m beam
- Roodberg Trailer — 47T capacity for vessels up to 65ft in length and 8m beam
- Roodberg Trailer — primary vessel used for the landing and launching of catamarans
- All lifting equipment is owned and operated exclusively by RQYS staff — the successful business will coordinate lift requests through RQYS operations

### Pressure Washing

- Pressure washing services are available on-site and are owned and operated by RQYS — the successful business will be able to utilise this service in coordination with RQYS operations

### Boatyard Maintenance Screens

- There is no enclosed painting shed on site. The RQYS boatyard has 15 dedicated shade cloth screens available for out-of-water maintenance work.
- It is the responsibility of the contractor to ensure all maintenance works, including painting and antifouling, are fully encapsulated in accordance with environmental and WHS requirements. RQYS does not provide encapsulation equipment or materials.

## Essential Requirements

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The business will be required to provide services across the following areas, with the depth and mix of work dependent on the business's skills and experience:

- Business operations are required Monday to Friday during standard working hours, with the expectation of emergency availability outside of hours and on weekends as required to support the needs of the marina and its members.

### Boatyard & Hardstand

- General boat building, repair, and maintenance works across a range of vessel types and sizes
- Hull and structural repairs, including osmotic blister treatment, damage repair, and reinforcement
- Fibreglass lamination, fairing, and repair works including gelcoat preparation and finishing
- Antifouling application and hull preparation for vessel lift-in and lift-out cycles
- Deck hardware installation, removal, and replacement
- Timber works including deck repairs, caulking, and joinery
- Technical experience in the inspection, assessment, maintenance, and repair of keels and rudders across a range of sailing vessels, including both cruising yachts and racing yachts

### Marina — Trailer Boats

- Inspection, maintenance, and repair of trailer boats stored in the marina and hardstand
- Engine bay, hull, and deck maintenance works as required by members
- Assistance with vessel preparation for launching and retrieval
- Minor mechanical and systems support in conjunction with other trades as required

## Dinghy & Sailing Fleet

- Maintenance, repair, and preparation of RQYS's dinghy and sailing vessel fleet
- Fibreglass and composite repairs to dinghy hulls, decks, and fittings
- Rigging inspections and basic rigging maintenance support
- Detailing, polishing, and cosmetic restoration of sailing vessels
- Preparation of racing and training vessels for regatta and event schedules

## Vessel Detailing

- Interior and exterior detailing of vessels across all types in the boatyard and marina
- Teak and timber deck cleaning, oiling, and restoration
- Polishing, compounding, and waxing of gelcoat and painted surfaces
- Stainless steel polishing and maintenance of deck hardware

## Capability Statement Requirements

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Interested businesses are invited to submit a Capability Statement addressing the following. Submissions need not address every area; businesses are encouraged to clearly identify their areas of strength and experience:

1. Business credentials — details of the business structure, key personnel qualifications (Shipwright, boatbuilder, marine composite technician, or equivalent), and any relevant licences or certificates.

**NOTE:** The business must hold a current Environmentally Relevant Authority (ERA) Certificate as required under Queensland environmental legislation. Evidence of the current ERA Certificate must be included with the Capability Statement submission.

2. Number of staff — provide details of the total number of employees and/or subcontractors the business intends to have operating on-site, including their trades and qualifications.
3. Demonstrated experience in fibreglass lamination, repair, and fairing — include examples of projects undertaken.
4. Boat building and structural repair capability — describe any significant builds or structural repair projects you have completed.
5. Experience with vessel detailing, including gelcoat polishing, teak work, and cosmetic restoration.
6. Familiarity with trailer boats and/or dinghy fleets — describe any relevant experience in this area.
7. Provide painting and varnishing services including substrate preparation.
8. Assessing seaworthiness and general safety at sea, including rudder and keel inspections.
9. **MANDATORY** — Assessing compliance with marine and other applicable regulations.
10. **MANDATORY** — Ensuring satisfactory Workplace Health and Safety for employees, clients, members, and visitors, including safe boat lifting and handling.
11. **MANDATORY** — Ensuring compliance with environmental regulations.
12. Compliance with RQYS policies and procedures.
13. Any additional skills relevant to marina and boatyard operations (rigging, mechanical, electrical, painting, etc.).
14. **MANDATORY** — Current ABN and evidence of Public Liability Insurance (minimum \$10 million).
15. Two professional references from previous marine industry clients, employers, or marina operators.
16. Availability and preferred engagement model — hours per week, rates, and any limitations on scope.

### How to Submit Your Expression of Interest

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Interested businesses should submit their Capability Statement and any supporting documentation to:

#### **Glen Scott — Marina Manager**

Royal Queensland Yacht Squadron  
578 Royal Esplanade, Manly QLD 4179  
Email: [marinamanager@rqys.com.au](mailto:marinamanager@rqys.com.au)

### Conditions & Important Information

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- RQYS reserves the right to accept or reject any Expression of Interest at its absolute discretion and is not obliged to engage any business as a result of this EOI process.
- This EOI does not constitute a formal tender process. RQYS will engage one (1) business for the shed.
- All businesses engaged by RQYS must hold a current ABN and maintain Public Liability Insurance at a minimum level of \$10 million, with RQYS noted as an interested party.
- All engaged businesses will be required to comply with RQYS site safety requirements, marina rules, and any applicable Queensland Work Health and Safety legislation while working on RQYS premises.
- RQYS may request further information, conduct interviews, or arrange site visits as part of the assessment process.
- The successful business **MUST** have the capability to maintain a minimum of 10 vessels per month for out-of-water maintenance in the RQYS boatyard.
- The successful business must be available to commence operations from 1 October 2026.
- The successful business is expected to work as part of a team within the RQYS boatyard and marina precinct, cooperating with other tenants, contractors, staff, and members.
- The business owner/s and key personnel must complete a full RQYS site induction prior to commencing operations and must commit to attendance at monthly site toolbox meetings and all required fire and safety training.
- The business owner/s must hold, or be willing to obtain, full membership of the Royal Queensland Yacht Squadron.
- Any engagement resulting from this EOI will be subject to a formal lease agreement for the workshop/shed space with RQYS.

#### **Enquiries Welcome**

*Prospective businesses are welcome to contact Glen Scott prior to submission to discuss the scope of works, visit the boatyard, or ask any questions about this opportunity.*